

**ENGLISH – SYLLABUS (GENERAL)**

**SUBJECT:**

**INTERNATIONAL TRADE LAW**

**Studies: Management**

If cycle studies  
Excellence in Management

**Faculty: Management**

| Subject status | Type of studies   | Semester/<br>Term | Teaching hours |         | ECTS Points |
|----------------|-------------------|-------------------|----------------|---------|-------------|
|                |                   |                   | lectures       | classes |             |
|                | Full time studies | 2                 | 16             | 14      | <b>6</b>    |

**Course description:**

International Trade Law is a multifaceted field that deals with the legal aspects of global commerce. In a study program on International Trade Law, students explore the rules, regulations, and agreements that govern the exchange of goods and services across international borders. This subject is fundamental in understanding the global economic landscape, as it addresses issues related to trade treaties, trade disputes, customs regulations, and international trade policies. Students delve into topics such as the World Trade Organization (WTO) agreements, trade remedies, international trade contracts, and the legal intricacies of imports and exports. The program emphasizes the application of international trade law in practice, equipping students with the skills needed to provide legal advice to businesses, governments, and organizations involved in cross-border trade. Moreover, International Trade Law is vital for comprehending the impact of trade on economic development, job creation, and international relations. It plays a significant role in shaping global trade policies, promoting sustainability, and resolving trade disputes through negotiation, arbitration, and litigation. The course is filled in with many case studies and practical examples of civil law, so it should be interesting for all those students who are eager to deal with legal issues also after the course.

**COURSE LEARNING OBJECTIVES:**

- Legal Proficiency: To provide students with a comprehensive understanding of civil law principles, legal procedures, and the ability to interpret and apply these concepts effectively in real-world legal cases.
- Critical Thinking and Problem Solving: To cultivate critical thinking and problem-solving skills, enabling students to analyse complex legal issues, identify solutions, and provide well-reasoned legal arguments.
- Ethical and Professional Standards: To instil a strong sense of legal ethics, professionalism, and social responsibility, ensuring that students adhere to high ethical standards in their legal practice.
- Communication and Advocacy: Students should develop excellent written and oral communication skills, enabling them to present their legal arguments persuasively in legal documents, oral arguments, and courtroom proceedings. Additionally, they should be skilled in negotiation, mediation, and other forms of dispute resolution.
- Students should be capable of critically analysing complex economic issues, identifying problems, and proposing solutions based on sound legal reasoning.

Teaching the functions and role of international trade law for contemporary market entities, developing skills in legal problems, as well as analysing data (from primary and secondary data). Creating presentations for the reports and written reports on legal problems. Training of social competences related to collective problem solving and preparing and introducing all stages of legal problems in contemporary world.

**COURSE EVALUATION:**

**Workshops** – case study report (written and oral), classes participation and activities

**Lectures** - final exam will be a test (or TBA during classes)

**The grading scale is as follows:**

|             |                         |
|-------------|-------------------------|
| 100% - 85%  | 5.0 (excellent)         |
| 84,9% - 75% | 4.5 (very good)         |
| 74,9% - 70% | 4.0 (good)              |
| 69,9% - 60% | 3.5 (very satisfactory) |
| 50% - 59,9% | 3.0 (satisfactory)      |
| < 50%       | 2.0 (failure)           |

**Course policies and class rules:**

The use of smartphones, mobile phones, all devices with internet access, are not allowed during the exams. During other in-class assignments you can use them for assignment purposes only. Students are expected to take full responsibility for their academic work and academic progress. Students are expected to attend class regularly, for consistent attendance offers the most effective opportunity open to all students to gain a developing command of the concepts and materials of the course. The study programme is strict about student attendance regulations. Students who focus on the business of the class increase their likelihood of success. They can do so by listening attentively to the instructor or to other students while participating in discussions. During class, they can participate as fully as possible and volunteer to answer questions. Students should minimise all behaviours that distract others during the class. Talking to other students apart from class discussions is inappropriate. Students who arrive late should seat themselves as quietly and as near to the door as they can. Students who must leave before the class period ends should exit quietly. The course material is designed to be completed within the semester time frame.

Finally, please feel free to come and see me to ask questions or to discuss difficult material. The course material is all cumulative. If you do not understand what happens in the first week, you will not understand what happens in the last week.

**Teaching Methods:**

Lectures and classes (multimedia, case study, individual and team workshops – projects on chosen topic)

**Course overview:**

*International Trade Law is a multifaceted field that deals with the legal aspects of global commerce. In a study program on International Trade Law, students explore the rules, regulations, and agreements that govern the exchange of goods and services across international borders. This subject is fundamental in understanding the global economic landscape, as it addresses issues related to trade treaties, trade disputes, customs regulations, and international trade policies. Students delve into topics such as the World Trade Organization (WTO) agreements, trade remedies, international trade contracts, and the legal intricacies of imports and exports. The program emphasizes the application of international trade law in practice, equipping students with the skills needed to provide legal advice to businesses, governments, and organizations involved in cross-border trade. Moreover, International Trade Law is vital for comprehending the impact of trade on economic development, job creation, and international relations. It plays a significant role in shaping global trade policies, promoting sustainability, and resolving trade disputes through negotiation, arbitration, and litigation.*

**Main topics:**

1. "Introduction to International Trade Law" - An overview of the foundations and importance of international trade law.
2. "World Trade Organization (WTO) Agreements" - A deep dive into the WTO's principles, agreements, and dispute settlement mechanisms.
3. "Trade Remedies: Anti-Dumping, Countervailing, and Safeguards" - An examination of trade remedy measures to protect domestic industries from unfair trade practices.



4. "International Trade Contracts" - Analysing the legal aspects of international contracts, including the United Nations Convention on Contracts for the International Sale of Goods (CISG).
5. "Customs Law and Import-Export Regulations" - Exploring the legal framework governing the customs clearance process and international trade regulations.
6. "Trade Dispute Resolution" - Discussing mechanisms for resolving trade disputes, including negotiation, arbitration, and litigation.

Both lectures and classes cover all above.

#### **Literature**

##### **Main texts:**

1. Paul B. Stephan, "International Business Transactions: Problems, Cases, and Materials", West Academic Publishing, 2017
2. Andrew Guzman, "International Trade Law", Aspen Publishers, 2019
3. Raj Bhala, "International Trade Law: Interdisciplinary Theory and Practice Documents Supplement", Carolina Academic Press, 2020
4. Simon Lester, Bryan Mercurio, and Arwel Davies, "World Trade Law: Text, Materials, and Commentary", Bloomsbury Professional, 2018

##### **Additional required reading material:**

1. Jack Coe, Jr., Brooke Wunnicke, and Joan Stearns Johnsen, "International Commercial Arbitration: Cases, Materials and Notes", West Academic Publishing, 2015

#### **Rules of the exams on subject (Assessments)**

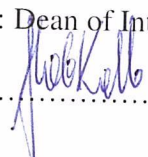
Lectures – Written exam (test and case study)

Classes – homework, teamwork, case studies, discussions

Date of submitting the syllabus: 30.09.2023

Accepted by: Dean of International Affairs

Signature: .....



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